

FILTRATION GROUP ONLINE TRAINING 2020

Product Training

The comprehensive training consists of different topic modules. In addition to our defined basic training programme, the participants can choose from a range of elective modules. The Filtration Group trainings are perfectly adapted to our customer's requirements. Participants with different backgrounds and skills are able to expand their knowledge and experience in the desired direction. Our goal is to achieve a closer collaboration. We intend to establish a higher level of quality in consulting, and the participants should obtain a certain confidence in our products.

Filtration Group Training – Basic product training

| Course period | Tuesday, 22.09.20 | Wednesday, 23.09.20 | Thursday, 24.09.20 |
|--------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|--------------------------------------------------------------|
| 08:30 – 08:45 a.m. | Official welcome | Official welcome | Official welcome |
| 08:45 – 11:45 a.m. | Basic training Automatic filters Incl. strainers | Basic training Hydraulic filters | Basic training Air filtration |
| | Break | Break | Break |
| 02:00 – 03:00 p.m. | FAQ's (please contact the speaker in advance via chat) | FAQ's (please contact the speaker in advance via chat) | FAQ's (please contact the speaker in advance via chat) |
| 03:00 – 03:30 p.m. | Marketing | Introduction FG Service | Oil mist separation Introduction LGA / ASL |

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Description of the training programme

Following you can find a short description of the basic trainings and elective modules. The description of the contents are used for orientation

The modules – Tuesday, 22.09.20

Content:

| | |
|---------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Basic training automatic filters incl. strainers | Introduction into the product range automatic filters incl. strainers <ul style="list-style-type: none"> ▪ Lecturer from the sales department ▪ Definition automatic filters ▪ Overview market segments and application examples ▪ Introduction of competitive products ▪ Advantages of FG automatic filters vs competition |
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The modules – Wednesday, 23.09.20

Content:

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|-----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Basic training Hydraulic filters | Introduction into the product range hydraulic filters <ul style="list-style-type: none"> ▪ Lecturer from the sales department ▪ Definition hydraulic filters ▪ Overview market segments and application examples ▪ Introduction of competitive products ▪ Advantages of FG hydraulic filters vs. competition |
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The modules – Thursday, 24.09.20

Content:

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|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Basic training Air filtration | Introduction into the product range air filtration <ul style="list-style-type: none"> ▪ Lecturer from the sales department ▪ Definition air filters ▪ Overview market segments and application examples ▪ Introduction of competitive products ▪ Advantages of FG air filters vs. competition |
| Oil mist separation | <ul style="list-style-type: none"> ▪ Introduction of FG LGA series & ASL series ▪ Definition principal function of the oil mist separation ▪ Key Buying Factors ▪ Overview market segments and application examples |

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Training information

Services

- Course dates: **week 39:**
22.09. – 24.09.2020 **English**
- Course period: First day: 09:00 – 11:00 a.m.
02:00 – 03:30 p.m.
- Second day: 09:00 – 11:00 a.m.
02:00 – 03:30 p.m.
- Third day: 09:00 – 11:00 a.m.
02:00 – 03:30 p.m.
- Locality: Online Training Session
- Participation: You will receive a registration confirmation from us together with a link for participation